## San Francisco Friends School: Request for Proposals for Solar Photovoltaic

## <u>Projects</u> <u>ADDENDUM 1</u> <u>May 7, 2015</u>

## Section I. Please note the following modifications to the RFP issued on April 16, 2015:

- 1. RFP, Page 3, Project Background and Instructions, The fourth paragraph which reads: The School seeks proposals from qualified Proposers for the design, procurement of materials, installation, and all associated documentation, financing (if applicable), maintenance and warranties of Solar PV Systems to be located at the School. At the end of the fourth paragraph, an additional requirement has been made: The proposer must also include in the proposal an additional pricing option under which the School is solely responsible for procurement of solar modules and inverters, but the Proposer maintains all other responsibilities for delivering a full turn-key PV system.
- 2. RFP, Page 3, Project Background and Instructions, sixth paragraph. The final sentence has been revised to read: The pricing proposals must be submitted using the Attachment D form, which includes input cells for 2 separate proposals: (1) direct purchase and operations and maintenance costs and (2) direct purchase and operations and maintenance costs, excluding module and inverter procurement.
- 3. RFP, Page 4, Project Background and Instructions, top paragraph. A new final sentence has been added: Proposers shall note that all environmental attributes and incentives, including GoSolarSF rebates and renewable energy credits or certificates, shall remain the property of the School.
- 4. RFP, Page 4, Project Background and Instructions, Pricing and Assumptions, Item # 4 has been changed to: Assume the GoSolarSF rebate (<a href="http://www.sfwater.org/index.aspx?page=133">http://www.sfwater.org/index.aspx?page=133</a>) for non-profit organizations shall be maintained by the School, but vendor shall maintain responsibility for reserving, securing and claiming the rebate on the School's behalf. PV system does not include California Solar Initiative (CSI) rebate.
- 5. Attachment D: Revised to add input cells for the required proposal options including direct purchase and operations and maintenance costs, but excluding module and inverter procurement.

## Section II: Responses to vendor inquiries:

- 1. What about the SFFS project has changed since the last time the project was solicited, and will make it more likely to procure this time?
  - a. The primary reasons for reviving the project are that we are seeking a direct purchase this time around, not a PPA, which we felt did not pencil out for us at the time as an economical path to follow. We also have funding now to enable us to go the direct purchase route, although at a smaller scale than when we were considering the PPA.
- 2. Can we get an extension for submitting our proposal?
  - a. We are on a firm deadline to finish construction prior to the start of the new school year in mid-August. Thus, we cannot allow a delay in the process that would push back the completion of the project.

- 3. Are you looking for any financing for this project?
  - a. Not particularly, unless there is a compelling reason to go with a financing model over a cash purchase. Otherwise, we would like to own the system ourselves and pay for it via our funding source.
- 4. Can we propose a Pre-Paid PPA financing option in addition to a cash purchase proposal?
  - a. As stated in page 3 of the RFP, "The School is seeking the best value for the direct purchase of an on-site System, but may consider alternative financing options if cost effective and appropriate." A Pre-Paid PPA option can be proposed, as long as the rationale for the proposal is included.
- 5. Can we propose a larger system size than was mentioned in the RFP?
  - a. Yes, as long as the rationale for how the system size was determined is included. Please note that roof areas not included in blue polygons in Attachment A have been identified for alternate use and are not likely to be available for PV installation.