

san francisco

FRIENDS  
SCHOOL



# Annual Report

PHILANTHROPY IN ACTION — 2015-2016

There is so much that goes into a San Francisco Friends School education. To educate the 437 students in our care and provide them with the foundation of a K-8 Friends education, we carefully balance the fiscal and programmatic needs of the school, all the while attending to the vitality of our Quaker values and school community.

Critical to this endeavor is maintaining our outstanding faculty, the cornerstone of our program. To attract and sustain exceptional teachers, we provide competitive salaries, benefits and resources for our faculty. In addition, our commitment to accessibility and a diverse community of learners drives our significant investment in adjustable tuition. A leader among our peers in the Bay Area, Friends allocates 18.5% of tuition revenue to our adjustable tuition program, and additional resources to our Friends Community Scholars program. And finally, stewarding our historic building and investing in technology and materials for our rich academic and enrichment programs are important components in creating an exceptional learning environment for students.

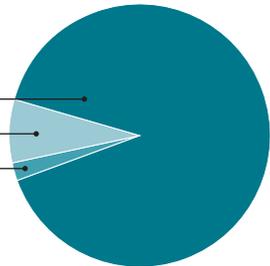


# Operating Statement

As a relatively young school, we have not yet developed a general operating endowment or other revenue streams, and as such depend on the philanthropic support of our community. Careful stewardship of the school’s operating budget and assets has placed us in a strong financial position.

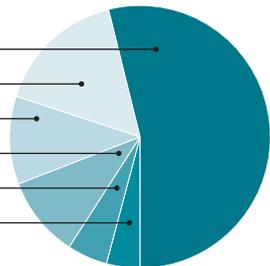
## REVENUE

- Tuition and Fees \$12,524,714
- Fundraising \$1,139,078
- Other Income \$234,462
- Total Income \$13,898,254**



## EXPENSES

- Faculty and Staff \$7,649,275
- Adjustable Tuition / FCS \$2,357,180
- Facilities \$1,616,068
- Debt Service \$1,398,787
- General and Administrative \$631,095
- Educational Programming \$572,599
- Total Annual Expenses \$14,225,004**



# Letting Our Lives Speak: A Closer Look at Quaker Values in Action

A Friends education is joyful and challenging in equal parts, a foundation for a meaningful life.

A closer look at the work of our 8th graders is just one example of a Friends education in action. As our 8th graders delve into the complicated issue of homelessness, we see firsthand how this work can impact our students, our city, and our fellow human beings. Last spring, students held a Quaker meeting for business to plan their “Day of Action”—the culmination of a year of service learning about homelessness. One student reminded the group that the homeless spent the better part of their days walking and standing in line for food, shelter beds or other services. Another remarked that this was probably connected to their dire need for shoes and socks. A lightbulb went off in one boy’s head. “What if we held a “pop-up free shoe store” for people in need?” Another added, “What if we did it next to one of those Lava Mae buses that offer mobile showers to the homeless?” Six weeks later, we’d collected over a hundred pairs of lightly used athletic shoes from the Friends community.

On April 19, our 8th graders were in front of the San Francisco Main Library partnering with Lava Mae, greeting guests and helping them select shoes in their proper size. Our students were able to “get proximate,” a term that Bryan Stevenson, author of *Just Mercy*, uses to challenge those of us committed to social justice. Stevenson believes that “you cannot be an effective problem-solver from a distance. There are details and nuances to problems that you will miss unless you are close enough to observe those details.”

A Friends education makes time and space for students to experience proximity, confront inequality and develop empathy which, in turn, propels informed action.

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## OUR MISSION STATEMENT

At San Francisco Friends School, students learn in a community grounded in the Quaker values of reflection, integrity, peaceful problem-solving and stewardship. Our teachers challenge students with a dynamic curriculum that inspires curiosity, cooperation, and hard work. We teach children to listen to all voices and to trust their own. We engage with the world around us with kindness and conviction, working toward the Quaker ideal of a caring and just society.



# Development Report

In 2015-2016, our community made generous financial contributions to Friends, allowing us to support our teachers and students and to steward the financial health of our school. This philanthropic investment is critical to our young school, impacting our academic programs, diverse community, and Quaker values. We are grateful for each and every gift.

## ANNUAL FUND

The Annual Fund is the foundation of our fundraising program. As the school's largest source of non-tuition income, the Annual Fund ensures that SFFS provides a breadth of programs that we cannot fund through tuition alone.

## CATHY HUNTER FUND FOR THE FUTURE

Last year, our community came together to honor our founding Head of School Cathy Hunter by investing in the Cathy Hunter Fund for the Future (CHFF). Our first endowed fund, the CHFF was created to be a permanent source of support for the school, with a portion of the returns spent each year and the principal of the fund invested in perpetuity. In the near term, income from this fund will support transformative professional growth experiences for our faculty and strengthen the outstanding Friends teaching faculty. **Total raised \$1,161,148\***

## COMING TOGETHER IN COMMUNITY

Each year, the Blue Party and Booktopia offer the Friends community a chance to come together to support two important causes, the library and adjustable tuition. The Blue Party, replete with creative costumes and original auction offerings, celebrates community each spring while raising money for adjustable tuition. Booktopia, held in the fall, supports our library collection and the Birthday Books program, a way of equitably celebrating birthdays and our students' love of reading. Together, these two events netted **\$120,752** from our community.

\* Pledges as of 12/21/2016, with pledge payments still being received and invested. Disbursements from this fund are expected to begin contributing to the SFFS budget in 2017-18.

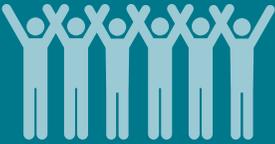
# 2015-2016 Annual Fund by the Numbers



\$716,002  
DOLLARS RAISED



TOTAL NUMBER OF DONORS



\$520,505  
AMOUNT RAISED BY PARENTS



from \$1 to  
\$20,000

GIFTS RANGE



NUMBER OF GIFTS FROM  
FACULTY AND STAFF



NUMBER OF ANNUAL FUND  
PARENT VOLUNTEERS



AGE OF OLDEST SFFS GRADUATE



AMOUNT RAISED BY ALUMNI

# Service to Friends

In addition to philanthropic support, we are grateful for the enormous service of Friends volunteers.

Volunteers contribute their time and energy in countless ways throughout the school year, supporting our teachers and building community each step of the way. The Parents Association and Board of Trustees are comprised of a variety of committees, each with its own unique impact on the fabric of school life.

We are immensely fortunate to be a part of a community in which parents, faculty and staff, trustees, grandfriends, alumni, and friends give gifts of time, creativity, and financial resources each year. Our shared commitment to the stewardship of San Francisco Friends School is critical to the success of our programs, and the impact of this investment on our students and teachers can be seen every day. We are extraordinarily grateful for the generosity of the Friends community.

To learn more about supporting Friends, please visit our website or contact the Development Office at 415.565.0400.

## Board Committees

- Audit
- Committee on Trustees
- Development
- Equity and Inclusion
- Finance
- Future Initiatives (ad hoc)
- Investment
- Quaker Life

## Parents Association Committees

- Admissions
- Annual Fund
- Blue Party
- Circle of Friends
- Communications
- Community Connections
- Craft Fair
- Equity and Inclusion
- Flowers
- Giants Night
- Health and Safety
- Hospitality
- Learning Support Alliance
- Library
- Quaker Potlucks
- Room Parents
- School Store
- Service
- Sports Boosters
- Teacher-Staff Appreciation
- Welcome
- Year End Celebration